

We are Europe's leading signaling device manufacturer with strong growing international presents. To keep it that way we are looking for people who not only accompany us into the future but actively help shaping it. People like you?

We are looking for a

Sales Manager - West Coast



EUROPE'S
LEADER IN
SIGNALLING

Your tasks:

- You will be working and further develop our distributors, end customers and OEM's in targeted high potential industries through a strategic approach.
- You will be actively traveling the assigned California, Nevada, Oregon and Washington territory to meet with customers to discuss their evolving needs and to assess the quality of our company's relationship with them.
- You will take ownership in managing your territory and act responsively like a business owner.
- As a Subject Matter Expert, you will be a resource to our sales channels in customer requests, customer service, and technical questions.
- You will improve and expand WERMA brand awareness.

Your profile:

- You have outstanding communications skills.
- You love to work with your team in a supportive, helpful and coachable way.
- You have what it takes to identify "right potential opportunities" and be able to set priorities.
- You are well organized that enables you to work in a highly matrixed and geographically diverse business environment.

We offer:

- Diversified Employee benefits including medical, dental, vision as well as 401(k) with generous company match.
- A career with a stable, family owner business that has a long record of strong financial performance and history.
- WERMA supports you with your continues growth and help you succeed in your roles.
- WERMA offers world class products and services.

Do you think this is a good fit for you and feel excited about the opportunity? We can't wait to hear back from you.

Please submit your resume to career-us@werma.com. For clarification of open questions, please contact **Mr. Udo Skarke** at 315-967-4933.